



complete computer solutions

## Turnkey's NAV4BM... A Microsoft Dynamics NAV Solution

### Introduction

Turnkey's NAV4BM –Builders Merchants System- provides all of the functionality necessary to operate a busy merchants operation. A tried and tested solution, it is in use in a variety of well known builders' merchants across Scotland where the product has been shaped to meet a diverse range of requirements. And, as it is fully integrated with Microsoft Dynamics NAV (Navision), it provides a complete end to end solution for sales, purchases, accounting, inventory and cash management.

### Pricing

- Set individual prices or discounts by customer or customer group.
- Set discounts by product group.
- Apply quantity breaks for enhanced pricing or discounts.
- Allow price overrides (or password protect) with margin reporting
- Pre-enter prices for upcoming promotion periods or 'as from' dates.
- Apply similar functionality to purchasing.



### Stock Control

- Extensive product information available e.g. location, pack size, length or weight – provides instant access to all levels of product information.
- Multiple stock locations, can be internal or external – provides instant access to whereabouts of stock both in shop, at other branches or in the yard.
- Manage stock in 'variants' to reduce stock records – look up main stock item then choose from various sizes, lengths, weights as appropriate.
- Stock information always up to date – as items are received, ordered, reserved or sold, stock records are immediately updated.
- View 'available to sell' details i.e. out of stock but due in by a certain date.



### Trade Front Desk

- Manage cash, cheque, credit card or account sales through our front desk EPOS solution.
- Apply PIN number or password requests to confirm identity of account purchasers.
- End of day cash up to confirm sales, manage the cash reconciliation and automatically update the back office accounting system.
- Multiple front desk terminals with ability to switch between
- Unique customer signature pad to record confirmed proof of collection.



## Sales Order Processing

- “Back to back” sales and purchase orders - ensures accurate processing and instant cross referencing. .
- Manage ‘direct drop’ sales to customer sites.
- Add haulage costs based on product size, weight or delivery distance.
- Prices can be automatically increased for slow call off – ensures opportunities to maximise charging not missed.



## Purchase Management

- Auto create Purchase Orders when stock reaches minimum levels
- Manage different purchase order types – Direct, Special & Back to Back
- Include customer open orders in purchasing recommendations.
- Quickly and easily email PO's to suppliers as PDF attachments
- Manage supplier pricelists including auto import to stock & price file.



## Financial Management

- Microsoft Dynamics NAV (Navision) is used by over 90,000 companies around the world.
- Our unique ‘dashboard’ highlights profitable and non-profitable products and customers; and shows turnover trends by products and customers.
- Analyse profitability by sales type – Delivered, Collected, Direct.
- No month end routines – one completely integrated solution.
- Includes Sales, Purchase, Nominal, Order Processing, Inventory, Bank & Cash Management and CRM.
- Multi-company solution allows for integrated management reporting.
- Advanced Credit Control tracks customer indebtedness within company and across the group.
- Optional HR & Payroll functionality.
- Fully integrated to Microsoft Office with ‘one click’ push to Word and Excel.



## Customisation

Because our customers each approach the business of managing their builders merchant operations in different ways, we have always ensured that the unique characteristics of their business can be built in to provide a customised solution that truly fits their business needs.

The above is simply a snapshot of some of the functionality available.

For further details or to enquire on how we may assist your business contact Turnkey at:

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